

# THE BAYOU COMPANIES, LLC

— Serving the Oil & Gas Industry for More Than 60 Years —

February 2, 2009

Dear Valued Customer and Friend,

After 65 years as a family-owned business, The Bayou Companies (TBC) announced that they have agreed to be acquired by Insituform Technologies, Inc., of Chesterfield, MO (a suburb of St. Louis). This acquisition includes Commercial Coating Services International Ltd (CCSI), Bayou Welding Works (BWW) and Bayou's minority ownership in Bayou Coating, LLC.

As the enclosed press release describes; TBC (and its affiliates) are one of two companies that Insituform will acquire - the other is Corrpro Companies, Inc.

We believe this is good news - good for The Bayou Companies and our employees, good for Insituform, and - most importantly - good for you, our valued customer.

Be assured that nothing will change in your business relationship with The Bayou Companies. Current management will remain in place, with the Sheas actively involved. We will continue to provide the same products and services, and you will continue to interact with the same helpful Bayou people. We will operate as a stand-alone subsidiary, with the added advantage of Insituform's financial resources and global marketing organization to keep our business growing faster than we could grow it on our own.

Insituform is a leading worldwide provider of proprietary technologies and services for the rehabilitation of piping systems, primarily in the sewer, energy and mining and water industries. Most of its work to date has been in the area of sewer rehabilitation, using trenchless cured-in-place pipe (CIPP) technology. United Pipeline Systems ("United"), a division of Insituform, provides internal lining systems that protect oil, gas, mineral and chemical pipelines from corrosion and abrasion. You can find more information about Insituform at [www.insituform.com](http://www.insituform.com).

Insituform's objective in this acquisition is diversification and growth. The acquisitions of Bayou and Corrpro Companies, Inc. will complement Insituform's existing pipe protection capabilities, create cross-selling opportunities and significantly increase the global market opportunity of Insituform's existing energy and mining business.

We anticipate this will be an instantly productive union of companies. Insituform, The Bayou Companies and Corrpro Companies, Inc. are in the business of protecting pipes. But, we all do it with different products and services. Because there is very little competitive overlap among the three companies, we look forward to a productive working relationship with Insituform and Bayou from day one.

We will keep you posted on the progress of the acquisition. Of course, I hope you will get in touch with your normal contact if you have any questions. We look forward to talking with you soon.

Sincerely,

Jerry Shea, Jr.

Stewart Shea

James T. Shea



The Bayou Companies, LLC  
5200 Curtis Lane • New Iberia, Louisiana 70560 • Phone: 337-369-3761 • Fax: 337-365-9747  
[www.bayoucompanies.com](http://www.bayoucompanies.com)